

#### P 9 10 0 Part-time

## HHL LEIPZIG GRADUATE SCHOOL OF MANAGEMENT

02

## For Your Future.



Since its founding in 1898, HHL has been providing successful management education with a human touch. This longstanding tradition is deeply embedded in our school's DNA, spanning everything from our signet to the way our students are empowered to reach their goals. As an academic community, we address the many challenges businesses face both today and tomorrow. We therefore firmly believe that it is our purpose to foster the development of world-class business leaders. That is our tradition, and it's what we do best.

As a student at HHL, you can expect a rewarding program focused on the practical aspects of professional business management, while also maintaining a holistic perspective that will allow you to navigate an often ambiguous and always competitive business environment.

At HHL, we are dedicated to offering the best in teaching, research and innovation practices. We continually seek to unite theory and practical application for our students, while embracing an open-minded entrepreneurial spirit.

I am looking forward to welcoming you to HHL, and to how you will enhance our growing and dynamic community. In return, we offer you more than just a university degree: You will become a lifelong member of the HHL network.

Happy reading, and enjoy exploring the world of HHL!

Stephan Stubner | Dean of HHL

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**Stephan Stubner** Dean of HHL

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# #1

#### Entrepreneurial University in Germany

Startup Radar 2020 by *Stifterverband für die Deutsche Wissenschaft* (joint initiative to promote education, science and innovation in Germany)



#### Master's in Management, Germany

Financial Times Global Masters in Management Ranking 2020



#### Career Service Worldwide

Financial Times Global Masters in Management Ranking 2020

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## **A Unique Opportunity**

The HHL part-time MBA program offers the unique opportunity to study business in a challenging environment while staying on the job to directly utilize your new tools. Studying at HHL is both a great learning experience and a lot of fun. HHL provides academic and management education and high-quality teaching using the latest management methodologies and frameworks. At the same time, the student and teaching body is very diverse and truly international. I really benefit from the fruitful exchange with my amazing classmates and from their diverse professional experience. As lifelong learning is very important to me, I'm already planning to pursue HHL's doctoral program after earning my MBA. Explore the world of HHL — I am looking forward to welcoming you.

#### **Tim Paschkowski**

HHL part-time MBA student

## Upgrade

Take the next step in your career and make an upgrade! HHL's part-time MBA program teaches practical management knowledge and vital leadership skills with framework conditions that are perfectly tailored to your professional commitments.

At HHL, you will obtain an internationally recognized MBA degree from one of the most renowned and venerable business schools. This university-level master's degree will open up entirely new career options for you. Seize the opportunity to enter a new financially promising and fulfilling career path.

## "

The HHL footprint is a strategic, visionary, and very ethical approach to business that was the basis for the extraordinary development of my career and company. Doing the MBA program was the best investment I ever made.

It gave me an extra boost of confidence in what I do, structured and enriched my knowledge and organizational skills, and inspired me with new insights from other colleagues. To sum it up: HHL made me excel!

Agata Reichel-Tomczak HHL MBA program alumna, Co-owner and COO of DREBERIS GmbH Completing a part-time MBA program at HHL is your key to positive change — both professionally and personally. Whether it's moving into a new industry or a challenging management job, climbing the career ladder to a leadership position with a high degree of responsibility at your current workplace, or starting your own company — many of our students have been able to give their career and life a completely new direction.

The key is extensive, in-depth management knowledge and multi-faceted self-leadership and career management skills, which HHL teaches you as a part of your MBA program. This provides you with the necessary tools to follow both a financially promising and fulfilling career path.

## "

As an engineer with initial leadership experience at Porsche, I asked myself how I could improve my overall management capabilities. The part-time MBA program at HHL offered the perfect blend of management and leadership knowledge, which inspired me to take the next step and manage a whole company. I started as CEO of a young startup-like company, which today is steadily growing and developing very positively. HHL gave me the knowledge, the tools and the right mindset for this big task!

Samuel Kermelk HHL part-time MBA program alumnus, CEO of Heiterblick GmbH

## Change

## **For Your Future**

The HHL part-time MBA program is specifically designed for professionals and executives with high potential who are seeking to complement their existing skills and qualifications and are planning the next step in their career.

## General Management

### Foundation For Excellence

Today's world is increasingly volatile, uncertain, complex and ambiguous (VUCA). Transformation happens faster now, challenging us to continuously adapt and update our skills. HHL's holistic approach to sustainable management is driven by effectiveness and efficiency. Our training will equip you with the resilience and lifelong learning opportunities needed to master emerging challenges.





## Leadership

### Personal Development and Growth

HHL will help you acquire the ability to excel at self-reflection and leadership. You will develop a deep understanding of the organizational structures and behaviors that are crucial to succeeding in tomorrow's digital, time-limited and project-based work environment. Furthermore, you may qualify to take part in our unique "New

to take part in our unique "New Leipzig Talents" competency coaching program.

## Entrepreneurship

### Digitalization and Disruptive Technologies

Adopting the startup mentality of "doing what works right now" will lead businesses to success. At HHL, we foster the entrepreneurial mindset that allows you to recognize the opportunities that drive innovation, to take the risks necessary to successfully navigate a rapidly changing business landscape, and to put your ideas into practice.



#### Prepared For New Challenges

The program has a strong international focus and takes an innovative, integrated approach to develop your leadership and management skills. One focal point is aligning your entrepreneurial mindset and actions with close practical relevance. As a result, you will acquire an extensive body of knowledge, competencies and skills which will help you solve even the most challenging management tasks in an interdisciplinary context.



## Learn Next-Level Management Skills

During the HHL part-time MBA program, you will gain profound and comprehensive insights into the company from a general management perspective. You will implement and utilize practical tools to become a responsible leader and effective manager.

Pragmatic instructions and interactive study methods, case studies, simulations and group work ensure that you gain the necessary professional and personal confidence to complete your leadership tasks in an international and interdisciplinary context.

## Exemplary Course: International Management

HHL is truly international. This refers to our students' backgrounds as well as to our teaching. Our business school aims to prepare our students for top positions in international firms, and that is why we focus on action-based learning and global best practices. Moreover, we give our students the opportunity to feel and experience the challenges of international work in realistic exercises and teamwork tasks. Ultimately, at HHL, we aim to bring all relevant aspects of international and strategic management into our classrooms.

## Exemplary Course: Business Ethics

Today, sustainability is a must — for companies and thus also for business schools. At HHL, it is taught in many courses, in many ways, and on many different levels. It starts with the Leipzig Leadership Model, since its combination of purpose, responsibility, effectiveness and entrepreneurial spirit is the ideal way to clarify the meaning of sustainability for leaders. In business ethics, the normative foundation of sustainability is laid: the idea of investing in a common future.



"

Refreshment, development and modernization: Those are the keywords that describe my part-time MBA studies at HHL.

Alexander Gerstung

HHL MBA program alumnus, Managing Partner, PrecapitalPartners GmbH

## Leadership & Personal Development: More than Management

Your studies at HHL will give you the tools needed to become a responsible and effective leader — whether at an international company, a German midsized company, a top-tier consultancy firm or an innovative startup. You'll deepen your understanding of state-of-the-art business management concepts and strengthen the competencies you need to succeed in management in a fast-paced digital future. Digital literacy, creativity, problem-solving skills, perseverance, leadership and intercultural management are just a few of the abilities that empower HHL graduates to drive innovation and take the risks necessary to manage successfully in a rapidly changing business landscape.

## Exemplary Course: Leading Yourself

The development of the leader within you starts with yourself. Only through the conscious awareness of your own personality traits and leadership motives are you able to effectively lead yourself and others. This critical self-reflection enables you to lay the foundation for a fulfilling and meaningful career. At HHL, you will learn techniques and methods to strengthen your personality and receive input on how to use them to develop a clear self-image.

## Who Contributes, Leads — The Leipzig Leadership Model

A leader takes on responsibility for the present and the future, and in this social role, always wields power. During your studies at HHL you will deepen your understanding of state-of-the-art business management concepts and strengthen the skills you need to responsibly and efficiently drive innovation. The Leipzig Leadership Model shifts the focus towards a logic of contributing. At HHL, you are encouraged to view leadership as helping individuals to flourish in a community, while simultaneously allowing for collective prosperity.



© HHL Leipzig Graduate School of Management

Interdisciplinary co-teaching helps you understand management disciplines in their proper context

A focus on self-development cultivates better decision-making and sharpens your critical thinking skills

Value-oriented teaching supports you in the implementation of sustainable business practices

#### Personal Benefits of Self-Leadership

- \_ Self-awareness
- \_ Self-confidence
- \_ Finding meaning and purpose

## Organizational Benefits of Self-Leadership

- Engaged & empowered workforce
- \_ Improved goal-setting and results
- \_ Faster & better decision-making

## Four Questions that Embody the Leipzig Leadership Model:

- \_ Purpose: Do we act in a purposeful way?
- \_ Entrepreneurial spirit: Do we act in an entrepreneurial way?
- \_ Responsibility: Do we act in a credible way?
- \_ Effectiveness: Do we act in an effective and efficient way?

## The DNA of HHL

Responsible, entrepreneurially-minded executives are in high demand in this volatile, ever-changing world. Therefore, our part-time MBA program focuses primarily on entrepreneurship and leadership. Both of these topics are written in HHL's DNA. They are taught across all subjects and practiced in an inspiring atmosphere. It's not without reason that HHL is the prime hub for startups among business schools and a trailblazer in Europe.

## Exemplary Course: Disruptive Technologies

Technological developments are changing our society and the way we do business. In view of that, we at HHL analyze and discuss these developments in all our study programs. The Disruptive Technologies & Business Models course dives into the design and transformation of innovative business models and examines how disruptive technologies such as artificial intelligence and blockchain present new entrepreneurial opportunities.



## "

My success story as an entrepreneur started at HHL, where I met people with the same passion for bringing ideas to life.

Rolf Schrömgens HHL alumnus, Co-founder and CEO of Trivago

## "

HHL makes a strong contribution to economic development. Not only does it stand for excellent education, it is also a beacon for entrepreneurship throughout Germany.

Angela Merkel German Chancellor, honorary doctor of HHL



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**HHL Unicorns** 



Additional Startups Founded by HHL Alumni

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**Driving Innovation** 

When it comes to entrepreneurship, HHL takes the lead — among business schools and across Europe. With About You, Delivery Hero, IONIQ and Trivago, HHL alumni have launched four of Germany's unicorns. That is no accident — at HHL, we live and breathe entrepreneurship. Textbooks can't teach you how to think like an entrepreneur, how to sense whether a business idea has potential, or how to have the courage and strength to take a risk. HHL takes a practical approach. Entrepreneurship is an integral part of the curriculum. We regularly invite entrepreneurs, investors and other key players in the startup world to share their experiences with our students. Our students' success is the best measure of our success: HHL alumni have founded over 280 startups and created more than 25,000 jobs!

#### **DIGITAL SPACE**

At HHL, we encourage our students to apply their learnings in real life as soon as possible. With DIGITAL SPACE, we also offer a coworking environment where students who start up companies — even with external team members — have access to free office space, infrastructure and a like-minded community, to take the first steps on their entrepreneurial journey. DIGITAL SPACE is free for HHL students and enables them to "just do it" instead of "just talk about it".

#### HHL SpinLab — The HHL Accelerator: A Startup Incubator in Leipzig's Creative Center

A modern space in the "Leipziger Baumwollspinnerei", once Europe's largest cotton-spinning mill and now Leipzig's creative center, provides aspiring entrepreneurs with resources, access to partners and infrastructure support to develop their ideas. Successful entrepreneurs, potential investors, motivated coaches and experienced mentors supplement the know-how you acquired in the program with advice, support, and the right network — to help your startup dream take off.



## **Diverse and Unique —** Your Class

#### **Current Class Statistics**



**33** Average age

**25–55** Age range

**25–35** Class size 10 nationalities represented)

30%

students

(more than

International

**30%** Women **7.5** Average work experience

**48** Number of companies represented

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## **A Network For a Lifetime**

The HHL part-time MBA class is a perfect mix of participants with different backgrounds, while at the same time our students share similar goals along the path to success.

The student diversity in our MBA program provides a broad understanding about your future workplace: the globe.

Your classmates will bring in different cultural and educational backgrounds. They bring their extensive life and work experience into the classroom, making the program an international and multicultural meeting place. This diverse network will continue to be a source of support even after you have completed your studies.

#### **HHL Students Work In a Variety of Sectors**



#### **Companies Behind Our Part-time Students**

ThyssenKrupp Boeing E.oN Dell Jenoptik Deutsche Telekom Porsche Roland Berger SAP Deutsche Bahn IBM Siemens Ebay BMW Robert Bosch Continental DHL Deutsche Bank Microsoft

## **Gain International Experience and Strengthen Your Global Network**

At HHL, we firmly believe that a global mindset is essential for thriving in today's interconnected business world, and international competence is vital for success as a business leader. Global partnerships and our international student body are some of HHL's key assets.



### "

A first-class MBA program ensures *learning among students* who are eager to learn. HHL's MBA program is exactly that – first-class. Combine a diverse cohort of motivated students with international experts and you create synergies that are unique to HHL.

**Professor Arshad Ahmad** Guest professor at HHL. Vice Chancellor of Lahore University of Management Sciences, Pakistan

## "

If I had to pick one highlight of the Global Immersion Seminar, it would certainly be the MIT Media Lab. Research results don't have to be highly scientific. It is the clever reapplication of existing tools and technology that surprisingly facilitates the creation of inventions. That is what I am looking for when developing new products for our customers.

Steffen Fischer HHL MBA program alumnus, CEO of FISCHER druck&medien

#### World-Class Business and Teaching Experience

HHL's MBA program faculty is a carefully selected combination of full-time resident professors and international guest professors from top universities who bring a wealth of international experience to the classroom. They have taught at MIT, Stanford, the University of Chicago, St. Gallen, and other prestigious universities. They are at the forefront in their respective fields and enhance HHL's reputation as a leading business school. To link academic input with state-of-the-art business experience, several courses are taught by business professionals with an outstanding track record of expertise in their subjects.

#### **Top Partner Universities**

At HHL, we give our students access to more than 140 partner universities across all continents. To keep abreast with current international, social and economic challenges and expand the international network, our part-time MBA students have the opportunity to study abroad at one of our partner universities, including:

- \_ The Indian Institute of Management, Ahmedabad
- \_ Instituto de Empresa, Madrid
- \_ The University of Chicago Booth School of Business, New York
- \_ Universidad de Chile, Santiago
- \_ The University of Stellenbosch Business School, Bellville
- \_ MGSM, Macquarie University, Sydney

A list of all partner universities can be found at:

#### www.hhl.de/partner-universities/

## Get to Know Boston's Best Schools

#### **Global Immersion Seminar**

Along with the two residential weeks in Leipzig, an international week awaits you at the end of the program. The challenging trip will take you to Boston\*: a hub for traditional and innovative educational institutions and companies.

Lectures will take place at the world's leading business schools, including Harvard Business School, Boston University School of Management, and MIT. You will explore Boston's leading role in entrepreneurship and innovation. Discussions with top management (e.g. Simon-Kucher & Partners) will be at the top of the agenda and will open students' minds to a more global business perspective.

\* Future Global Immersion Seminars may vary in terms of components and destination.





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## A Tight-Knit and Dedicated Community

HHL:

HHL is a small, tight-knit community of students, alumni, professors and staff from around the world. At HHL, you can always approach our highly engaged faculty and staff members. Because as we see it, your success is our success. Team spirit is not an empty phrase at HHL- we live it every day and expect our students and alumni to embrace it, too.

We find that our class communities bond quickly. The lively mix of nationalities and different backgrounds broadens everyone's perspectives and enhances class discussions. You'll build a close, internationally diverse professional network in an inspired learning environment.

## **Get Involved**

#### **HHL Student Initiatives:**

Students at HHL have diverse interests and are committed to them. Besides their studies, they engage in a variety of student initiatives such as:

- \_ Accelerate (Entrepreneurship)
- \_ Business Students Without Borders
- \_ Energy Club
- \_ European Ivy League (Sports)
- \_ Negotiation Challenge
- \_ TEDxHHL
- \_ Venture Capital Club
- \_ Women@HHL

Along with being a lot of fun, these initiatives enrich the communal spirit of HHL's campus life and foster the development of soft skills such as communication and teamwork. They play an important role in our commitment to educating effective, responsible and entrepreneurially-minded future business leaders.

#### **ALUMNI NETWORK**

## Leading Positions Held by Part-time MBA Program Alumni in Various Fields and Companies



## Benefit From the Valuable and Reliable HHL Network

At HHL, we offer more than just a degree from one of the best business schools in Europe. We work hard to foster a strong network of contacts and enduring friendships. Your personal experiences with classmates and professors will last a lifetime. Beyond the campus, there is a "worldwide web" of over 2,500 dedicated and helpful alumni and sponsors.

Once you have completed your studies at HHL, our Alumni Association becomes your second family. Our alumni are worldwide ambassadors for HHL, representing more than 70 countries and a variety of high-value industries. They hold executive managerial positions and donate their personal involvement and expertise as well as financial support, and they often recruit students from their alma mater.

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#### CAREER DEVELOPMENT



## "

Stand out from the crowd! In an ever-changing global job market, it is crucial to know your purpose and continuously develop your selfleadership skills. At HHL, our goal is to empower students to actively manage their career and personal growth.

#### Martina Beermann

Director of Career Development/Employer Relations

## We Focus on the Student

#### **Career Development Services at HHL**

From personal development to professional career planning: The HHL Career Development team will support you with tailored advice, personal coaching, workshops, and on-campus recruiting events with renowned companies. Being a small school is often a big advantage: We all know each other. All of our services have a personal touch, and we'll always go the extra mile to support you until you graduate and then throughout your career.



#### Focus

Through systematic in-depth dialogue with you, we identify your strengths, interests, and values to outline a career plan that fits your needs.



#### Connect

From your first day at HHL, you are part of the HHL community and benefit from our high-performance network of business and alumni contacts — we'll show you exactly how to make the most of it.



#### Thrive

Develop your talents into solid skills with focused, systematic training and become a selfsufficient professional.



#### Succeed

Build a rewarding and meaningful career that is characterized by success, wellbeing, and personal fulfillment.

### 24/7 Digital Career Support — Wherever You Are

Visit the HHL digital career center to find a job that fits you best.

Attend webinars to gain insights from internationally recognized career experts from our network.

Use our CV optimization platform to update your CV for "next-generation robo-recruiting".

#### Add-on Workshops

#### Exploring Your Unique Career DNA

Everyone has a unique combination of qualities, inclinations, interests, values and knowledge. The more you are aware of this, the more authentically and energetically you can design your future career options. The aim of the workshop is to develop three meaningful career options for each individual. In alignment with the Leipzig Leadership Model, we help our students find their individual purpose.

#### **Add-on Workshops**

#### Upgrade — a Six-Point Program to Accelerate Your Career

The climb up the career ladder depends on demonstrable performance, but not just that alone. Therefore, this workshop focuses on strategies to strengthen your "advancement competence". By using these methods, you will no longer leave your ascent merely to chance.

## A Family-Friendly Program



## "

At HHL, the family-friendly approach is a comfort to young parents. Thanks to the frequency of courses, the supportive staff and in-class team spirit, the HHL part-time MBA program gave me the flexibility to balance my multiple roles as an employee, young mother and student. In addition to the academic tools and business practices that are taught, the HHL part-time MBA program is full of formative experiences ranging from endurance and curiosity to ethical morals. Along with the compact and intensive study load, HHL has enabled me to grow both personally and professionally through its diverse and international network, the TEDxHHL student initiative, the New Leipzig Talents program and the regular chapter events featuring prominent guests.

#### Helen Stöhr

HHL part-time MBA program alumna, Manager of International Markets and Consultant Manufacturing & Mobility Industry at Invest Region Leipzig

## **An HHL Program Designed For You**

#### Combining a Comprehensive Curriculum With Minimal "Out of Office" Time

HHL's part-time MBA program is ideally structured to meet your individual needs and interests. It takes your time constraints and job responsibilities into consideration, with courses taking place on 17–21 weekends over a two-year period, thus ensuring continuity and a predictable workload. Additionally, two residential weeks are an integral part of the curriculum, which allows you to integrate more effectively into the HHL community, meet with students from other programs, and extend your network of contacts.



## "

At HHL, I especially appreciate the good reputation and solid training, but also the family atmosphere and the friendly interaction with each other. I realized that there are three levels we learn on in our MBA studies: first, the contents of the lectures; second, the experiences of fellow students, which we share in our discussions; and third, that you learn a lot about yourself. By constantly pushing yourself as close as possible to your performance limits, you learn a great deal about how you deal with stress and how to set the right priorities. Especially as an engineer, I noticed how I experienced a complete change of perspective during my MBA studies and now approach problems in an entirely different way.



## "

The flexible structure of the innovative HHL part-time MBA program has been specifically designed to cater to the unique needs of a diverse group of students. HHL offers an open learning environment that particularly encourages discussions between our students. Our MBA program combines functional subjects, soft skills, and practical experience to prepare our students for the leadership challenges that lie ahead of them.

**Prof. Dr. Vivek K. Velamuri** Rolf Schrömgens Professorship in Entrepreneurship and Technology Transfer, HHL MBA program alumnus

## Your Program At a Glance

HHL's part-time MBA program is divided into essential modules, more in-depth extension modules, and your Final project.

#### General Management Essentials: Learn What Counts

This is where you lay the foundation for your management career. You'll acquire a balanced mix of fundamental and state-of-the-art management know-how.

#### 2 General Management Deep Dives: Specialize in Your Skills

The "deep dives" are designed to be interdisciplinary and allow you to focus on the topics that will optimally benefit your personal and professional development. You will select at least 2 of the offered deep dives. To complete your selection, you can customize your elective courses from the other remaining options.



### Final Project: The Grand Finale to Your Studies

The final project is the perfect opportunity to apply the knowledge you acquired in your MBA program to a real business project based on your personal managerial experience. You can also focus on a company-specific topic or develop a business plan.

Business Administration & Economics	Leadership & Reflection	Entrepreneurship & Disruption	
21 ECTS	18 ECTS	9 ECTS	
Business Strategy	Business Ethics	Entrepreneurship & Agile Working Methods	
Financial Reporting	Leading Yourself & Self-Reflection	Coding & Data Literacy	
Cost Accounting	Leading Others & Human Resources	Disruptive Technologies & Business Models	
Managerial Economics	Problem Solving & Communication		
Finance	Negotiation		
Marketing	Organizational Behavior		
Supply Chain Management & Logistics		_	

Transformation Management	Financial Management	Strategic Management	Marketing Management	Starting Up Your Venture	
6 ECTS	6 ECTS	6 ECTS	6 ECTS	6 ECTS	
Innovation Management	Applied Corporate Finance & Valuation	Corporate Strategy	International Marketing Simulation	Business Modeling, Design & Planning	
Managing & Communicating Change	Financial Analysis & Communication	International Management	Online Marketing & Customer Analytics		
Global Immersion Seminar 6 ECTS		Customize Elective Courses 6 ECTS			
Study Abroad 12 ECTS		_ Open courses (max. 3 ECTS) and/or _ Choose 1 or 2 course(s) from the deep dives you have not already selected (max. 6 ECTS)			

Final Project 18 ECTS

6 months

## Welcome to Leipzig: Living and Learning in the Heart of Europe



Leipzig enjoys a long and remarkable history as a city of merchants and scholars. Today, the city of the Peaceful Revolution of 1989 has taken on a key role in Europe. It is a vibrant cosmopolitan city with attractions and opportunities waiting to be explored. The New York Times ranked Leipzig among the top 10 of "The 31 Places to Go". Indeed, Leipzig is evolving at breakneck speed into a metropolis with excellent potential. "Leipzig fever" is spreading - and has already attracted big names such as Amazon, DHL, BMW, and Porsche. In the evening, bustling nightlife, bars and clubs ranging from very traditional to avant-garde are open

all night long. If you are looking for cultural inspiration, you cannot go wrong visiting the Leipzig Opera, the world-famous Gewandhaus Orchestra, or one of the numerous theaters, cabarets and smaller stages.

Come and experience it for yourself! Make the most out of your weekends and residential weeks in Leipzig.





## The Campus Leipzig: Stimulating Learning Environment

The HHL campus is located just a few hundred meters away from the city center. We share the campus with the University of Leipzig. You will experience an inspiring multicultural atmosphere and real campus flair. To accommodate a flexible study schedule, we give our students access to HHL's premises 24 hours a day, 7 days a week. Nestled on the



green banks of the River Elster, the HHL buildings are surrounded by attractive parklands and extensive sports facilities. Leipzig is home to 40,000 students. It is an openminded and friendly city where international students and guests feel at home. There is a broad variety of accommodations — from furnished apartments in historical buildings to hostels and hotels covering a wide price range.

And don't forget: Berlin is only one hour away from Leipzig and easily accessible by train.

## **Upgrade Your Career Now!**

Every journey starts with a single first step. Your road to the unique part-time MBA program at HHL begins here:



### **Application Deadlines**

## September 30

Early bird: EUR 2,000 tuition fee discount

## October 30

Scholarship application deadline

**January 15** 

Final application deadline

## The Best Investment In Your Future

Our track record shows that an MBA degree from HHL will provide you with exceptional opportunities to advance your career. You will be able to give your career and life a completely new direction, an exciting, fulfilling and successful career that will make your financial investment well worthwhile.

#### Tuition

The tuition fees for the MBA program total EUR 38,000\* for the complete program. If you apply before September 30, you are eligible for a EUR 2,000 early-bird tuition fee discount.

The fees include all educational services, course materials, the tuition fees for the term abroad at one of our partner universities, and half board. Transportation and accommodations for course weekends, residential weeks and the Global Immersion Seminar are not included.

### **Student Loans**

Sparkasse Leipzig is the official financial cooperation partner for HHL students. Once you are admitted to HHL, you can apply for a student loan without furnishing additional collateral\*\*. The flexible loan covers the tuition fee as well as living expenses up to EUR 33,000, with repayment starting no later than 12 months after graduation. You can find further financing options on our website: **www.hhl.de/financing** 

\* Tuition fees are subject to change, \*\* only EU citizens

### Scholarships

HHL also offers a variety of scholarships for exceptional candidates. For more information, please visit our website or contact us directly.

**Please note:** For German taxpayers, the tuition fees are tax deductible as an anticipated professional expense. Please consult your tax advisor.



#### Your Contact Person at HHL

Petra Spanka Phone: +49 341 9851-730 petra.spanka@hhl.de

www.hhl.de/part-time-mba

## **Our Mission**

At HHL, we educate effective, responsible and entrepreneurial business leaders through outstanding teaching, research and practice. We are driven by excellence in teaching and research to benefit our students, stakeholders and society. Our academic quality is underscored by our global outlook and a lifelong premier service and support network.



\_ Leipzig \_ Cologne \_ Munich

90% success rate

MBA — PART-TIME

30





Innovative. International. Individual.

We are HHL





www.hhl.de/events





#### HHL Leipzig Graduate School of Management

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